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FOR IMMEDIATE RELEASE

ENTERASYS NETWORKS HAS ANNOUNCED IDEAL INTEGRATIONS AS PARTNER OF THE YEAR

NORTH VERSAILLES, PA – June 11, 2012 -- Enterasys Networks, a premier manufacturer of secured wired and wireless solutions, has announced that Ideal Integrations has been selected as their 2011 Partner of the Year for the Northeast Region. The Partner of the Year Award is given to business alliances that exceed the metrics designated by Enterasys Networks. Ideal Integrations has been a partner since 2009.

“Ideal Integrations was chosen because of their substantial growth and business model alignment of positioning the best of class technology and solutions. They are dedicated to the partnership from both a sales and engineering perspective while placing time and effort into the marketing, business development, and certification process necessary for partnership success,” said John Rogerson, Strategic Partner Manager of Enterasys Networks. “The loyalty and commitment they have brought to the relationship has been tremendous and we are pleased and thankful to have them as a partner.”

Christopher Fox, Director of Technology with Ideal Integrations said, “Our partnership with Enterasys is based upon our shared goal of providing the best technical solutions to our clients. Ideal Integrations works hard for our partners and appreciate when they help us prosper and grow. Being honored with this award demonstrates that Enterasys is willing to recognize us when we help them do the same, which is why the partnership between us is so strong.”

Ideal Integrations, Inc. is an IT systems integration company specializing in design, implementation, maintenance and management of infrastructure - ranging in scope from single projects to complete services and solutions. From start-ups to companies generating over \$2 billion in annual revenue, our customers span numerous industries and locations across the U.S. For more information on Ideal Integrations, Inc., please visit www.idealintegrations.net.

Siemens Enterprise Communications is a premier provider of end-to-end enterprise communications, including voice, network infrastructure and security solutions that use open, standards-based unified communications and business applications for a seamless collaboration experience. Jointly owned by The Gores Group and Siemens AG, Siemens Enterprise Communications includes Cycos and Enterasys Networks. For more information about Siemens Enterprise Communications or Enterasys please visit www.siemens-enterprise.com or www.enterasys.com.

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